

## PROJECT OVERSIGHT REPORT

Medicaid Management Information System (MMIS)  
Department of Social and Health Services (DSHS)

Report as of Date:  
December 2004

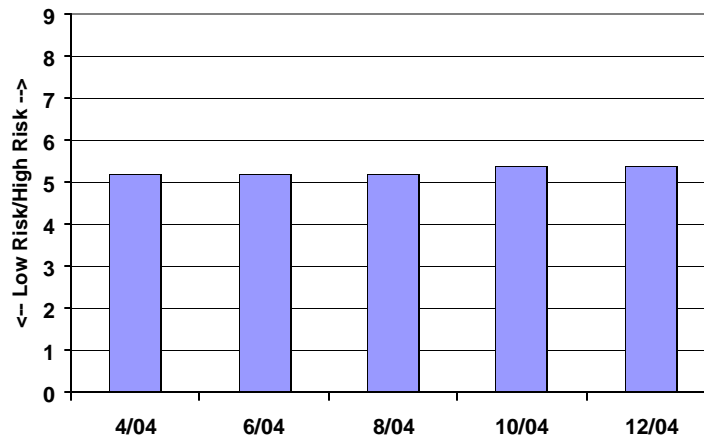
Project Manager: John Anderson  
Project Director: Heidi Robbins Brown  
Executive Sponsor: Doug Porter

MOSTD Staff: Tom Parma

Severity/Risk Rating: High (high severity, high risk)

Oversight: Level 3 – ISB

### Overall Project Risk Assessment



**Report Synopsis:** On October 12, 2004 DSHS announced Client Network Services, Inc., (CNSI) of Rockville, Maryland as the apparently successful vendor. The incumbent vendor, Affiliated Computer Services, Inc., (ACS) protested the award. DSHS reviewed and denied the protest. ACS appealed to the ISB. The appeal was denied. DSHS and CNSI have completed contract negotiations are waiting for all hurdles to be removed.

**Staff Recommendations:** Information Services Board oversight staff recommends that DSHS return to the Board and present an overview of the project after the project plan, schedule, and other critical controls and processes have been established with the vendor.

#### Variances:

- Schedule: The project is on schedule, despite the protest and appeal. The original schedule called for all state and federal approvals to be complete and the contract signed by January 18, 2005.
- Budget/Cost: The most recent budget report through October 2004 shows a positive variance of \$1,806,705 due primarily to underutilization of staff to date.
- Scope: None.
- Resources: None.

**Risks/Mitigation Tasks:**

Project management has identified and is tracking the following risks:

| ID | Risk  | Probability/<br>Severity | Mitigation Strategy   |
|----|---|--------------------------|---|
| 1  | Costs higher than budget  | Med/<br>High             | <ul style="list-style-type: none"> <li>Perform budget assessment</li> <li>Carefully evaluate options and next steps, if any or all are over budget</li> <li>Consider a Best and Final Offer (BAFO) process to reduce costs and minimize impact on schedule <b>(complete)</b></li> </ul>   |
| 2  | Contract not enforced/followed  | High/<br>High            | <ul style="list-style-type: none"> <li>Assign full-time Contract Administrator for Design, Development, and Implementation (DDI) and Operations and Maintenance Phases</li> </ul>   |
| 3  | On-going policy changes that impact ACES, SSPS and MMIS during DDI  | High/<br>Med             | <ul style="list-style-type: none"> <li>Provide Legislative updates geared to minimizing changes</li> <li>Update ISB and OFM management of strategy to minimize changes via legislative updates</li> <li>Establish system freeze date with vendor</li> </ul>   |
| 4  | Vendor uses change order process for items promised verbally (in interviews/demos) or that are in the transfer system, but not explicitly asked for by Washington | High/<br>High            | <ul style="list-style-type: none"> <li>Write RFP requiring vendor to explicitly agree to providing all functionality from the transfer system, regardless of RFP system requirements <b>(complete)</b></li> <li>Videotape demos/orals to document verbal assertions <b>(complete)</b></li> <li>Use BAFO or similar process to require vendor to document all features and functionality either identified or otherwise included in the scope of the proposed system offering <b>(complete)</b></li> </ul> |
| 5  | ACES changes – competing resources, adequate staff to analyze   | High/<br>High            | <ul style="list-style-type: none"> <li>Escalate prioritization to the DSHS Executive Steering Committee, if needed</li> <li>Identify placeholder for Automated Work Request (AWR) to begin next February</li> <li>Hire full-time interface resource to perform analysis/staff work</li> </ul>   |
| 6  | Aggressive schedule   | High/<br>High            | <ul style="list-style-type: none"> <li>Work with CMS to extend schedule into “contingency year”</li> <li>Enlist vendor support to develop a realistic schedule</li> <li>Make oversight entities and stakeholders aware of schedule constraints</li> <li>Inform oversight entities and stakeholders immediately of schedule slippage</li> </ul>  |

| ID | Risk   | Probability/<br>Severity | Mitigation Strategy   |
|----|--|--------------------------|---|
| 7  | Budget tracking – uneven burn rates based on vendor deliverables | High/<br>High            | <ul style="list-style-type: none"> <li>Forecast expenditures against budget based on planned activities/deliverables (do not assume even burn rates)</li> <li>Include actuals/accruals/budget amounts, as well as forecast in monthly budget reports</li> </ul> |

**New MMIS Technology:** The current vendor, ACS, operates the MMIS system. The proposed systems will again operate in a facilities management (FM) arrangement. IBM is the proposed FM subcontractor providing this services. CNSI/IBM is proposing running the new MMIS system at three locations. The main production facility will be the IBM data center in Boulder, Colorado, the Disaster Recovery and Integrated Test Facility will operate in IBM's Southbury, Connecticut facility, and the Interactive Voice Response IVR and telephony servers will be located at DSHS facilities in Olympia.

The proposed application will run in a UNIX environment and make use of CNSI's eCAMS MMIS core software, iChoice rules engine, Oracle 11i financials, MedStat decision support system, and pharmacy point of sale software from GHS Data Management.

**Budget:** The DSHS investment plan estimated the project cost at \$180 million. DSHS is currently in contract negotiations with the apparently successful vendor and has chosen to not release information about the financial proposal until a contract is executed.

## Background Information

**Description:** Washington's MMIS is a 1970's legacy system comprised of over 1400 programs and 3,000,000 lines of COBOL code. As with most of these types of systems, it is a VSAM flat file application that relies on extensive hard coded program logic. It was designed to support a single benefit, fee for service Medicaid program. Even routine policy and maintenance updates require program changes and modifications to the data structure, and require recompiling numerous programs followed by significant regression testing.

The Washington MMIS contract was awarded to Consultec Inc., (now ACS State Healthcare) in 1982; Washington had imported an MMIS system implemented in Iowa in the late 1970s. Washington's MMIS became operational in 1983. Following a competitive procurement process for ongoing operations in 1989, the contract was again awarded to ACS.

The system is a CMS certified MMIS with the six subsystems required by the State Medicaid Manual. Added functionalities include: a pharmacy point of sale (POS) system for processing drug claims and a decision support system (DSS) to support ad hoc reporting, MARS (Management and Administrative Reporting System (decision support)) and SURS (Surveillance and Utilization Review Subsystem (fraud) reporting, and the Payment Review Program.

The MMIS processes over 24 million claims annually and pays over \$3 billion to participating Medicaid providers. The principal transactions are: fee for service claims (over 85% are submitted electronically) and; capitation payments to managed care plans on behalf of enrolled Medicaid clients.

Major improvements/enhancements to the system since 1989 include:

- 1991 Drug rebate subsystem implemented
- 1993 Primary Care Options Program (PCOP) implemented to support MAA's focus on maximizing managed care for Medicaid clients
- 1996 Pharmacy point of sale (POS) system implemented
- 1999 Access to the MMIS migrated from IBM 3270 terminals to the MAA LAN. A computer output to laser disc (COLD) system installed for electronic storage and retrieval of standardized MMIS reports
- 2000 DSS implemented
- 2001 OMNITRACK call management system implemented
- 2002 PRISM pharmacy benefit management program implemented

At a special Board meeting held via conference call on April 28, 2003, the ISB approved DSHS' investment plan and authorized DSHS to release the MMIS RFP.